

Message Text

UNCLASSIFIED

PAGE 01 CALCUT 00113 01 OF 02 201630Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----082409 201650Z /50

R 201010Z JAN 78
FM AMCONSUL CALCUTTA
TO USDOC WASHDC
INFO SECSTATE WASHDC 6466
AMEMBASSY NEW DELHI
AMCONSUL BOMBAY
AMCONSUL MADRAS

UNCLAS SECTION 1 OF 2 CALCUTTA 0113

FOR COMMERCE BIC/OED/OBOD/OPIOS

E.O. 11652: NA
TAGS: BPRO, BEXP, BTIO, IN
SUBJECT: FOREIGN INVESTMENT OPPORTUNITY: THEODORE BARRY &
ASSOCIATES LOS ANGELES, CALIF: OPPORTUNITY NO. 11-77-074

REF: STATE A-4794

1. CALCUTTA CONGEN HAS CONTACTED A NUMBER OF LOCAL
FIRMS AND FOUND THE FOLLOWING THE MOST APPROPRIATE AND BEST
QUALIFIED CONSULTING ENGINEERING FIRMS INTRESTED IN
WORKING AS THEODORE BARRY & ASSOCIATES' (TBA) JOINT
PARTNERS TO PROVIDE ENGINEERING, MARKET RESEARCH, FEASIBILITY
STUDY, PROJECT REPORTS, MANAGEMENT CONSULTANCY, AND ALLIED
SERVICES TO MINING INDUSTRIES, ELECTRIC UTILITIES, AND
INDUSTRIES' CAPTIVE POWER PLANTS IN INDIA AND ABROAD:
A. M.N. DASTUR & CO. PVT. LTD., 17 MISSION ROW EXTENSION,
CALCUTTA 7000013. CONTACTED BY CONGEN: T..S. RATNAM &
V.R. SASHITAL. TO BE CONTACTED BY TBA: DR. M.N. DASTUR,
CHAIRMAN AND MANAGING DIRECTOR: AND/OR T..S. RATNAM,
DIRECTOR; A.B. RABADI: DIRECTOR AND SECRETARY: V.R.
SASHITAL, INFORMATION AND PUBLIC RELATIONS OFFICER.
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PAGE 02 CALCUT 00113 01 OF 02 201630Z

PHONE: 237272. CABLE: DASTURENG CALCUTTA. TELEX:
0217641. COMMENT: ESTABLISHED IN 1955. 1,000 EMPLOYEES.
ERY LARGE FIRM IN ITS FIELD. DASTURCO'S MAJOR AREAS
OF WORK CAPABILITY ARE METALLURGY, MINING, MINERAL
BENEFICATIONS, INDUSTRIES, CAPTIE POWER GENERATING
UNITS, CIVIL, ARCHITECTURAL, MECHANICAL, STRUCTURAL
CHEMICAL, FERTILIZER, PROCUREMENT, FEASIBILITY STUDY,

PROJECT REPORTS, SITE SELECTION, PROPERTY EVALUATION; CONSTRUCTION SUPERVISION; AND CARGO INSPECTION. FIRM HAS THREE BRANCHES OFFICES IN INDIA'S MAIN CITIES, A BRANCH OFFICE IN TRIPOLI, NORTH WEST LIBYA; A FULLY OWNED SUBSIDIARY (DASTUR ENGINEERING INTERNATIONAL, GMBH) IN DUSSELDORF, WEST GERMANY, IT WILL START ANOTHER BRANCH OFFICE IN DUBAI, NEAR EAST. BESIDES THESE COUNTRIES, DASTURCO ALSO WORKED IN OTHER AREAS IN NEAR EAST, AFRICA, SOUTH AMERICAN, SOUTH ASIA, AUSTRIA, AND YUGOSLAVIA. DASTURCO IS A FULLY INDIAN-OWNED PRIVATE CORPORATION; ITS MAJOR STOCKHOLDER DR. M.N. DASTUR, HOLDS A DOCTORATE IN METALLURGY FROM THE M.I.T. EFFICIENT AND REPUTABLE. TRADE REFERENCES IN THE USA: GREAT LAKES CARBON CORP., 299 PARK AVE., NEW YORK, N.Y. 10017; CHEMICAL CONSTRUCTION CORP., NEW YORK, N.Y.; KAISER ENGINEERS OVERSEAS CORP., 300 LAKESIDE DRIVE, OAKLAND, CALIFORNIA 94604.

B. DEVELOPMENT CONSULTANTS PVT. LTD., 24B PARK STREET, CALCUTTA 700016. CONTACTED BY CONGEN: M.K. SOM; AND A.K. BASU, MINING AND METALLURGY DIVISIONS MANAGER. TO BE CONTACTED BY TBA: SADHAN C. DUTT, CHAIRMAN AND MANAGING DIRECTOR; AND/OR M.K. SOM, MARKETING MANAGER. PHONE: 248153. CABLE: ASKDEVCONS CALCUTTA. TELEX: KULCIA 0217401. COMMENT: ESTABLISHED IN 1970. 700 EMPLOYEES. LARGE FIRM IN ITS FIELD. DC'S MAJOR AREAS UNCLASSIFIED

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PAGE 03 CALCUT 00113 01 OF 02 201630Z

OF WORK CAPABILITY ARE ELECTRIC UTILITIES, ARCHITECTURAL, CIVIL, CHEMICAL, FERTILIZER, PAPER, PULP MECHANICAL, MINING, MINERAL BENEFICIATIONS, CEMENT, METALLURGY, WATER SUPPLY MARKET SURVEY, FEASIBILITY STUDY, PROJECT REPORTS, SITE SELECTION, PROCUREMENT, ECONOMIC EVALUATION; AND CONSTRUCTION SUPERVISION. FIRM HAS THREE BRANCH OFFICES IN INDIA'S MAIN CITIES; AND SUBSIDIARIES IN SOUTHERN AND EASTERN ASIA, NEAR EAST, WESTERN EUROPE, USA, AND SOUTH AMERICA (DEVELOPMENT CONSULTANTS INTERNATIONAL LTD. HONG KONG; MANILA PHILIPPINES; CAIRO, UAR; DAMASCUS, SYRIA; BAGHDAD, IRAQ; LONDON, U.K. 1 ROCKEFELLER PLAZA NEW YORK, N.Y. 10019; PUERTO ORDAZ, ESTADO BOLIVAR, VENEZUELA; BACOM DEVELOPMENT CORP., MANILA PHILIPPINES; MOHAMAD A.R. JARDANEH ENGINEERING OFFICE, AMMAN, JORDAN, AND TRINTOPLAN CONSULTANTS LTD. PORT OF SPAIN TRINIDAD). DC'S THREE FULLY OWNED SUBSIDIARIES IN CALCUTTA ARE DEVELOPMENT INVESTORS LTD. FINANCIAL AND MANAGEMENT CONSULTANTS; ECONOMIC AND ENTREPRENEURSHIP DEVELOPMENT FOUNDATION; AND PCS, PROJECT CONSTRUCTION SERVICES PTV. LTD., CIVIL ENGINEERS AND CONSTRUCTION CONTRACTORS. DC IS A FULLY INDIAN-OWNED

PRIVATE CORPORATION. ITS MAJOR STOCKHOLDER S.C. DUTT, ALSO OWNS 33 PERCENT EQUITY OF SIXTEEN-YEAR OLD KULJIAN CORP. OF INDIA PVT. LTD. KULJIAN COPR., 845 WALNUT ST. PHILADELPHIA, PENNSYLVANIA 10103, USA; OTHER LOCAL DIRECTORS STAFF, AND THEIR FAMILIES OWN 49 PERCENT AND 18 PERCENT STOCK OF KC RESPECTIVELY. EFFICIENT AND REPUTABLE. NO MAJOR CHANGE HAS TAKEN PLACE SINCE A JULY 1975 WTDR ON KC. OTHER TRADE RERENCE IN USA; SANWELL INTERNATIONAL, INC. 500 NORTH EAST, MULTNOMAH ST/ PORTLAND, OREGON 07232. C. ATKINS DAS PVT. LTD. (FORMERLY KNOWN AS W.S. ATKINS PVT. LTD). 21A SHAKESPEARE SARANI, CALCUTTA 7000017. CONTACTED BY CONGEN: B. DAS; AND T.R.G. RAJ TECHNICAL DIRECTOR, DEVELOPMENT. TO BE CONTACTED BY UNCLASSIFIED

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PAGE 04 CALCUT 00113 01 OF 02 201630Z

TBA: B. DAS, CHAIRMAN AND MANAGING DIRECTOR. PHONE: 447511. CABLE: KINSOPAR CALCUTTA. TELEX: 0217214. ATKINS. COMMENT: ESTABLISHED IN 1964 BY THE NAME OF W.S. ATKINS PVT. LTD. :CHANGED IN 1972 TO ATKINS DA PVT. LTD. 400 EMPLOYEES. MEDIUM-SIZED FIRM IN ITS FIELD.

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PAGE 01 CALCUT 00113 02 OF 02 201713Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----083242 201720Z /50

R 201010Z JAN 78
FM AMCONSUL CALCUTTA
TO USDOC WASHDC
INFO SECSTATE WASHDC 6467
AMEMBASSY NEW DELHI
AMCONSUL BOMBAY
AMCONSUL MADRAS

UNCLAS SECTION 2 OF 2 CALCUTTA 0113

FOR COMMERCE BIC/OED/OBOD/OPIOS

AD'S MAJOR WORK CAPABILITY ARE MINING, MINERAL BENEFICIATION, URBAN AND MUNICIPAL DEVELOPMENT, METALLURGY, CIVIL, STRUCTURAL, MECHANICAL, WATER SUPPLY, CHEMICAL, CEMENT, FOODGRAIN STORAGE, PAPER, PULP, TIRE, TUBE, BRIDGE, TRAFFIC, ROAD, HIGHWAY, TRANSPORTATION, FEASIBILITY STUDY, PROJECT REPORTS, SITE SELECTION, PROPERTY EVALUATION, PROCUREMENT; CONSTRUCTION SUPERVISION; AND CARGO INSPECTION. FIRM HAS BRANCH OFFICES IN NEW DELHI AND BOMBAY. BESIDES INDIA, AD HAS WORKED IN NEAR EAST (IRAQ AND SAUDI ARABIA) AND SOUTHERN ASIA (DACCA, BANGLADESH). AD IS A FULLY INDIAN-OWNED PRIVATE CORPORATION. ITS MAJOR STOCK-HOLDER, B.DAS, ALSO CONTROLS THE FOLLOWING THREE LOCAL PRIVATE CORPORATIONS: SOIL ENGINEERING, SOIL TESTING AND ALLIED CONSULTANCY SERVICES; ASSOCIATED DESIGN AND PLANNING GROUP, ARCHITECTURAL CONSULTANCY SERVICES; AND HOTEL CONSULTANCY PVT. LTD. EFFICIENT AND REPUTABLE. TRADE REFERENCES IN USA: HEWITT ROBINS DIVISION LITTON SYSTEMS INC., 41 NORTH MAIN ST., WEST HARTFORD, CONNECTICUT 06107; BLACK & VEATCH INTERNATIONAL, 1500 MEADOW LAKE PARKWAY, KANSAS CITY, MISSOURI 64114. NO UNCLASSIFIED

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PAGE 02 CALCUT 00113 02 OF 02 201713Z

OTHER MAJOR CHANGES HAVE TAKEN PLACE IN A JULY 1972 WTDR (ON W.S. ATKINS PVT. LTD.).

D. SOFREMINE INDIA LTD., MINERAL HOUSE, 27B CAMAC ST., CALCUTTA 700016. CONTACTED BY CONGEN: NIRMAL BANERJEE, SENIOR MINING ENGINEER; AND D. MITRA. TO BE CONTACTED BY TBA: D. MITRA, MANAGING DIRECTOR. PHONE: 440907. CABLE: SOFRIND CALCUTTA. NO TELEX. COMMENT: INCORPORATED IN 1963. SMALL FIRM. IT HAS BRACH OFFICES IN DHANBAD, BIHAR. SOFREMINE'S MAJOR AREAS OF WORK CAPABILITY ARE MINING, MINERAL BENEFICIATION; ENGINEERING, PLANNING, MANAGEMENT CONSULTANCY, PROJECT REPORTS, FEASIBILITY STUDY, MARKET SURVEY, PROJECT REPORTS AND SUPERVISION, AND ALLIED SERVICES. SOFREMINE IS A PUBLIC CORPORATION. ITS EQUITY OWNERSHIP IS AS FOLLOWS: 30 PERCENT--CHAIRMAN, J.M. SHRINAGESH (FORMER CHAIRMAN OF THE INDIAN GOVERNMENT CONTROLLED HINDUSTAN STEEL LTD.); 30 PERCENT--SOFREMINE, 59 RUE DE LA REPUBLIQUE, 93100 MONTREUIL SOUS BOIS, PARIS, FRANCE; 20 PERCENT--GREAVES COTTON CO. LTD., BOMBAY (CONTROLLED BY THE THAPAR FAMILY); 15 PERCENT--INTERNATIONAL EQUIPMENT CO., NEW DELHI; 5 PERCENT--WIDELY DISPERSED AMONG INDIAN NATIONALS. EXPERIENCED AND REPUTABLE.

2. WE HAVE LISTED THESE POTENTIAL PARTNERS IN THE

ORDER OF THEIR CAPABILITY, IMPORTANCE, SIZE AND
REPUTATION.

3. THESE LOCAL FIRMS SUGGEST THAT TBA DIRECTLY
WRITE THEM MENTIONING THE SPECIFIC JOBS THE U.S.
FIRM WANTS TO ASSIGN THEM. THEY ALSO WISH TO
RECEIVE TBA'S CATALOGS, ANY OTHER SALES-ORIENTED
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PAGE 03 CALCUT 00113 02 OF 02 201713Z

MATERIALS, AND LITERATURE.
PERKINS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Handling Restrictions: n/a
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Legacy Key: link1978/newtext/t19780142/aaaabiwf.tel
Line Count: 239
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Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 5
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE A-4794
Retention: 0
Review Action: RELEASED, APPROVED
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Review Date: 08 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3743151
Secure: OPEN
Status: NATIVE
Subject: FOREIGN INVESTMENT OPPORTUNITY: THEODORE BARRY & ASSOCIATES LOS ANGELES, CALIF: OPPORTUNITY NO. 11-77-074
TAGS: BPRO, BEXP, BTIO, IN
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/2127c7e1-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
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20 Mar 2014
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